



ViroMed

A Leader in the Development of New and Innovative Biopharmaceuticals

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- ViroMed Overview -

※ Pioneer and global leader in plasmid DNA-based gene therapy, with a particular emphasis on diseases associated with neurological, muscular or ischemic problems

- Listed on KOSDAQ (084990)
- Seoul (HQ, R & D): 90+ people in Seoul
- San Diego (Clinical Development, Production): 30+ people in San Diego



HQ and R&D
(Seoul)

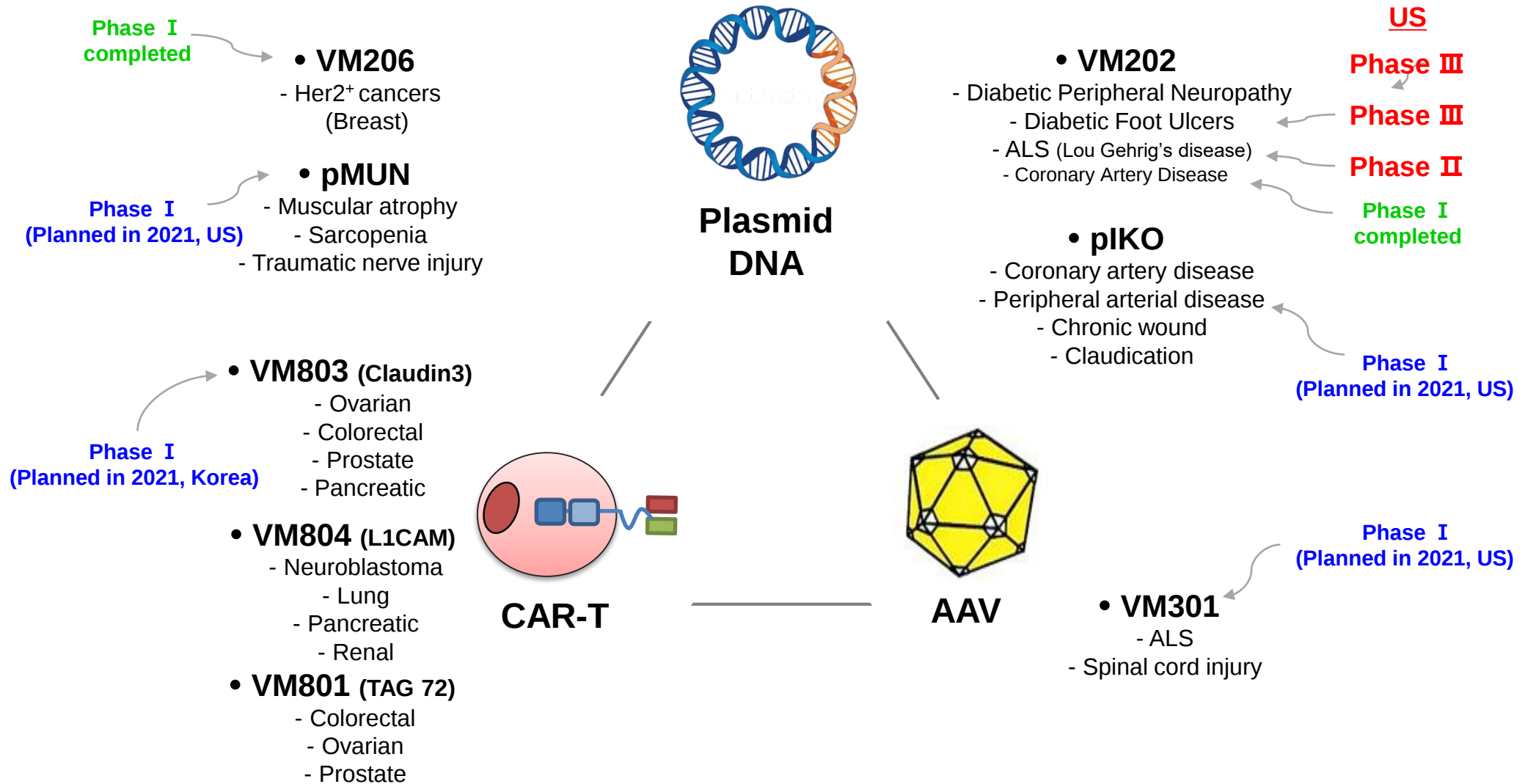


HQ and R&D (Dec. 2019)
(Seoul)



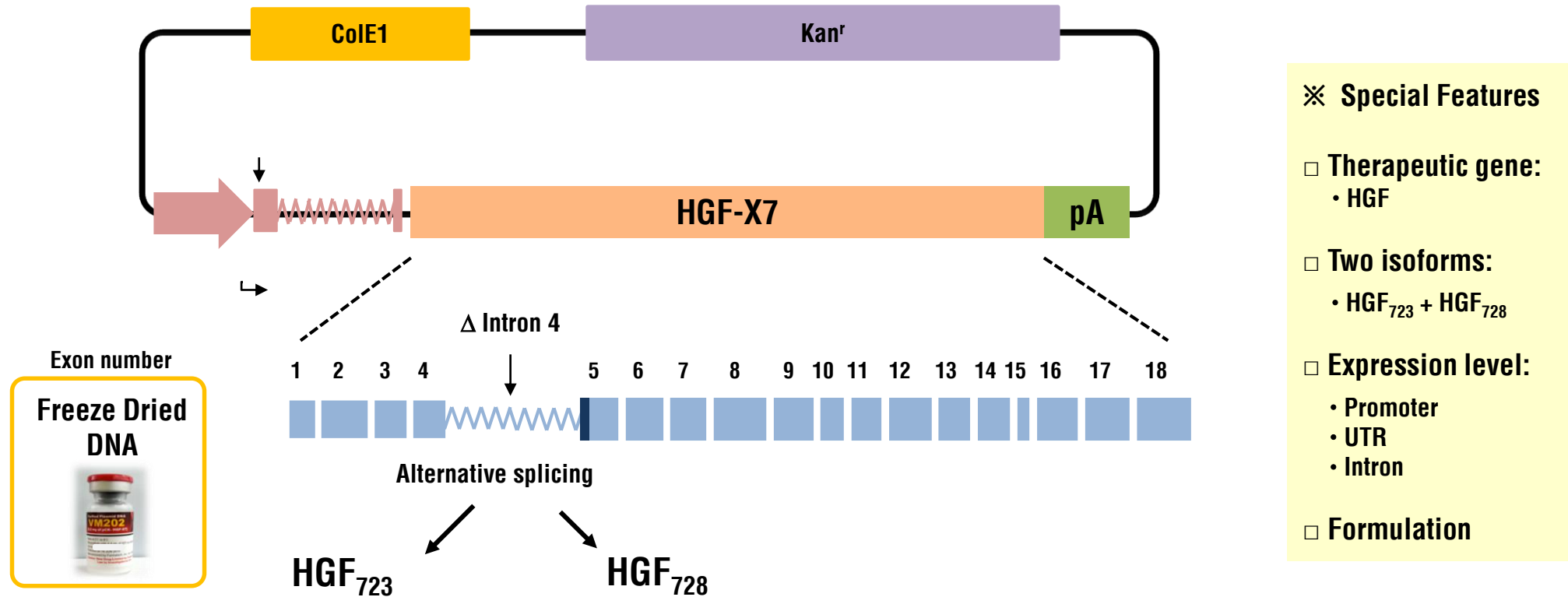
DNA Production Facility
(San Diego)

- Gene Therapy Pipeline -



- Flagship Product VM202 -

Plasmid DNA designed to simultaneously express two isoforms of HGF



ViroMed has a strong patent position with VM202, covering DNA constructs, indications, formulation, and manufacturing, among others

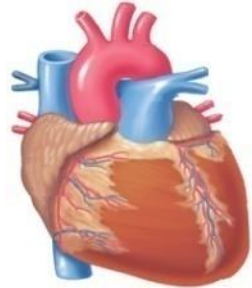
- Biological Outcomes of IM Injections of VM202 -

DPN
DFU

[Calf Muscle]



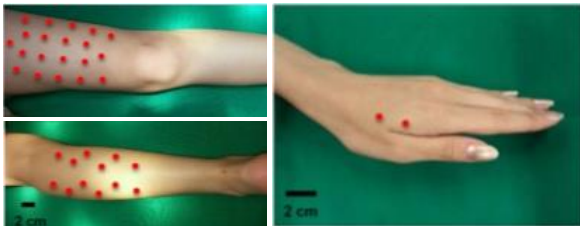
[Cardiac Muscle]



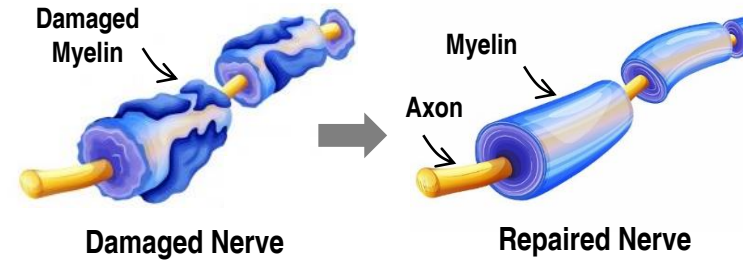
CAD

[Upper and Lower Limbs]

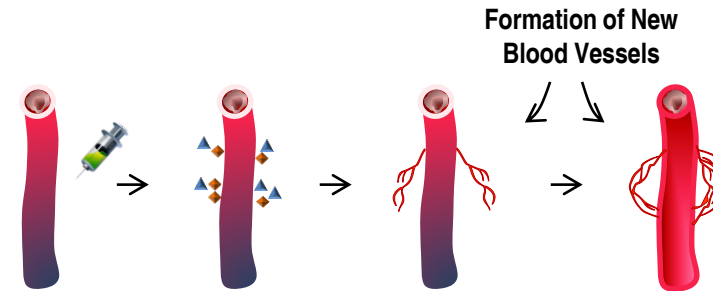
ALS



① Regeneration of damaged nerves



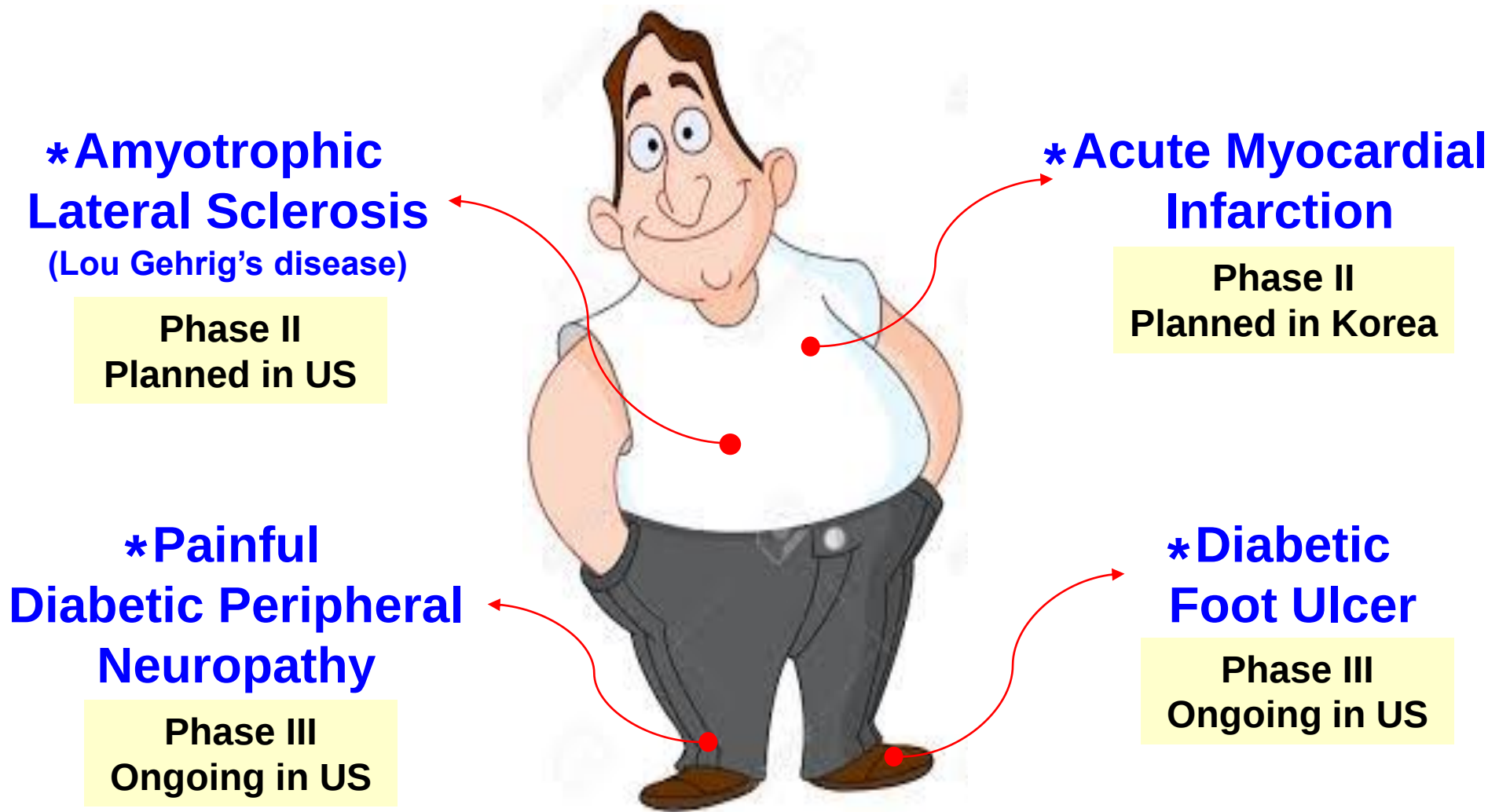
② Angiogenesis



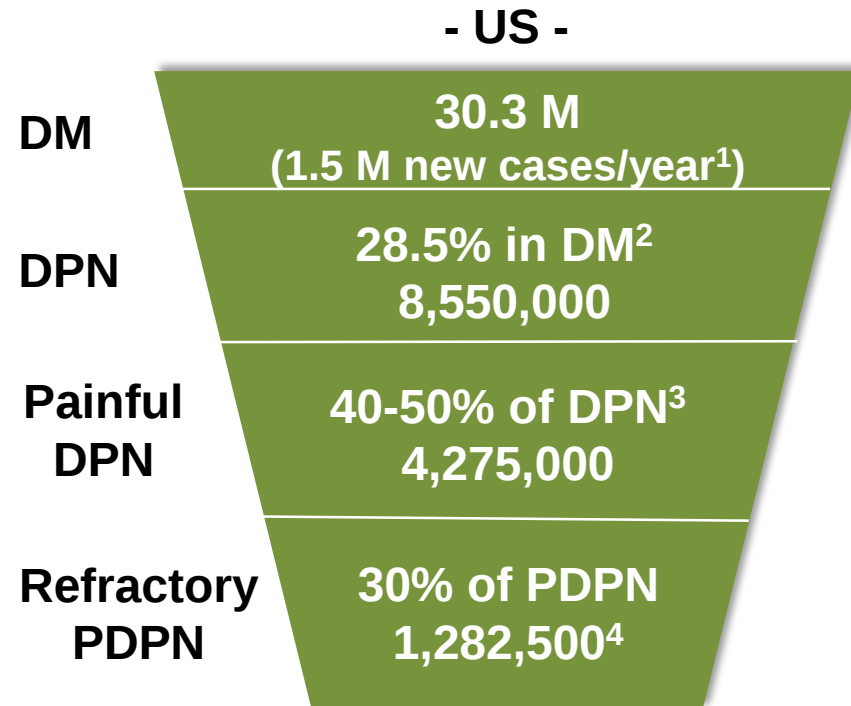
③ Reduction in the level of pain factors (CSF-1, IL-6, α 2 δ 1, 5-HTT, etc.)

④ Amelioration of muscle atrophy

- Target Indications under Clinical Studies -



- Most Advanced Indication - Painful Diabetic Peripheral Neuropathy (PDPN)



- Patients suffer from **burning, tingling, throbbing, and stabbing pain**

[Currently Used Medicines]

- ✓ Pregabalin (Lyrica[®], Pfizer), Gabapentin (Neurotin, Pfizer) (Anticonvulsants)
- ✓ Duloxetine (Cymbalta[®], Eli Lilly), (Antidepressant)
- ✓ Tapentadol (Nucynta[®] ER, Depomed), (Opioid)
- ✓ Capsaicin (Qutenza, Averitas Pharma), (Topical patch)

- PDPN market size (2017) ~5 billion ⁵
- US DPN market accounts for 71% among 7 MM⁶

¹ 2015, ADA

² A Boulton et al, Management of diabetic peripheClin J Pain 2015 Mayral neuropathy; Clinical diabetes 2005 Jan; 23(1): 9-15

³ MJ Young et al, A multicenter study of the prevalence of diabetic peripheral neuropathy in the United Kingdom hospital clinic population

⁴ PDPN market research, The Dominion Group 2018, ⁵ Opioid use in the management of diabetic peripheral neuropathy in a large commercially insured population, Patil PR et al, Clin J Pain. 2015 May

⁶ Painful diabetic neuropathy drugs market by drug type-growth, future prospects & competitive analysis, 2018-2026, Credence Research, May 2018

⁶ Painful Diabetic Neuropathy, GlobalData 2018 1

- High Unmet Medical Needs in PDPN -

- ✓ Average number of Rx medications used for PDPN in the preceding week²: 3.8 (NSAIDs, SAO & LAO, anticonvulsants, antidepressant, etc.)
- ✓ Modest treatment benefits
- ✓ Current treatments provide pain relief only without any disease modifying capability
- ✓ Safety and tolerability profile minimize compliance
- ✓ About 40% PDPN patients remain untreated³
- ✓ 76% of patients take opioids 6 mon before and/or 1 year after taking pregabalin¹

Market size expected to grow to \$ 11 billion by 2026**

¹ Kozma CM et al, Opioid before and after initiation of pregabalin in patients with diabetic peripheral neuropathy, Curr Med Res Opin. 2012 Sep;28(9):1485-96

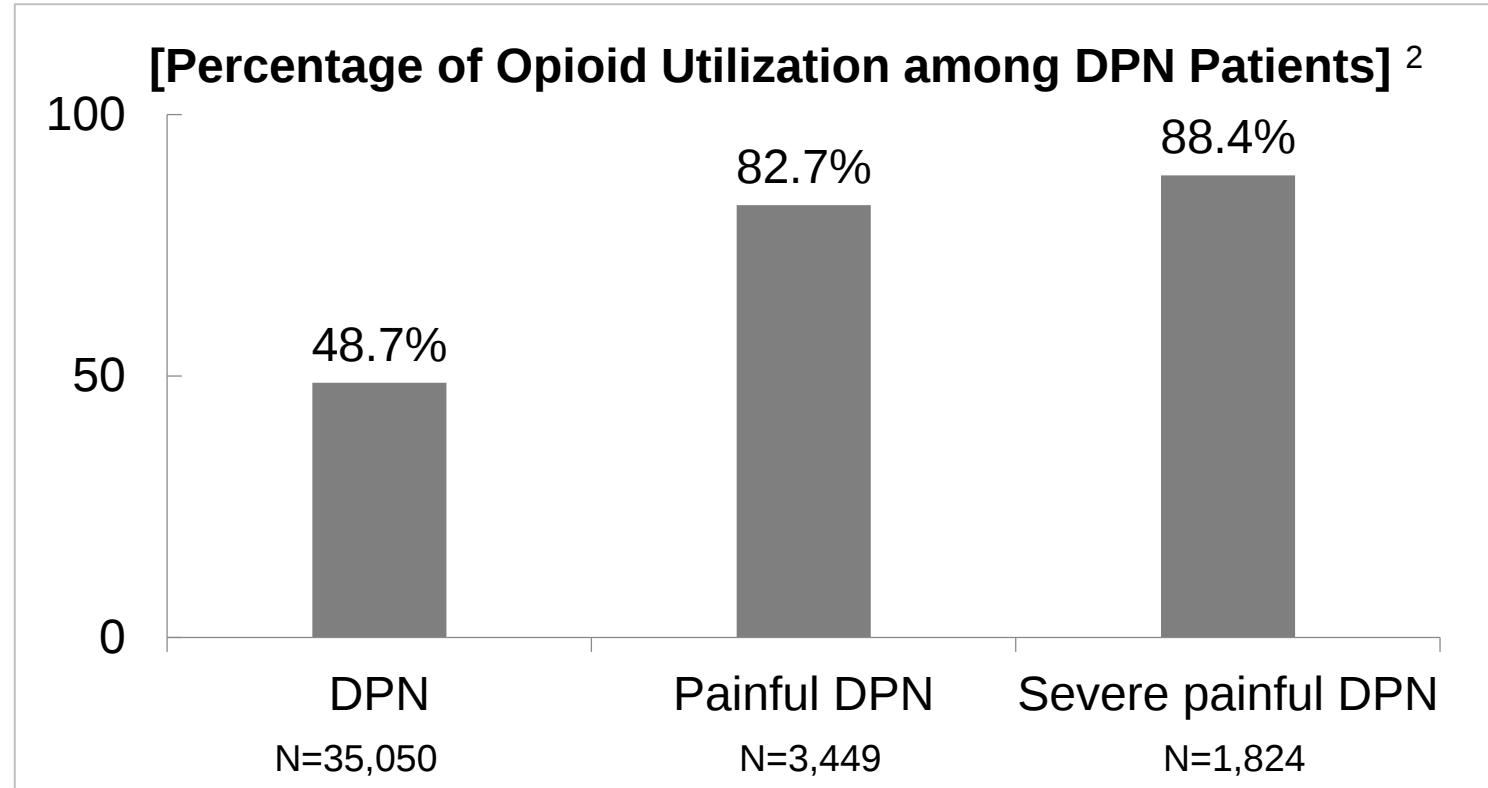
² Burden of illness in painful diabetic peripheral neuropathy: the patients' perspectives, Gore M et al., The Journal of Pain. Vol 7. no 12 (Dec), 2006: pp 892-900

³ MJ Snyder et al., Treating painful diabetic peripheral neuropathy: An update, Am Fam Physician. 2016 Aug 1;94(3):227-34

** *Global neuropathic pain management market, Persistence market research 2018

- Opioid Usage in PDPN (Opioid Crisis in US) -

68% of 70,200 drug overdose deaths in 2017 involved an opioid¹



- Among treated DPN patients, 33% use opioid as first line treatment³ because there is no other option to manage pain
- 62% of PDPN patients have chronic use of short-acting-opioid⁴

¹Opioid overdose, Understanding the Epidemic, CDC

²An Independent Evaluation of VM202 Market Potential in the United States for the Treatment of Painful Diabetic Peripheral Neuropathy (PDPN), Xcenda, March 2016

³Patil PR et al., Opioid Use in the Management of Diabetic Peripheral Neuropathy (DPN) in a Large Commercially Insured Population, *Clin J Pain*. 2015 May;31(5):414-424.

⁴Pesa J et al., Opioid utilization patterns among medicare patients with diabetic peripheral neuropathy, *Am Health Drug Benefits*. 2013 May;6(4):188-96

- Study Outline of VM202-DPN Phase II -

A Double-Blind, Randomized, Placebo-Controlled, Multicenter Study

1. Indication

Painful Diabetic Peripheral Neuropathy

2. Treatment groups (Total: 102 subjects)

- 16 mg VM202 (8mg/leg): 39 subjects
- 32 mg VM202 (16mg/leg): 42 subjects
- Placebo (0.9% normal saline): 21 subjects

3. Injection scheme

Bilateral 2 injection cycles along the calf line (day 0 & 14)

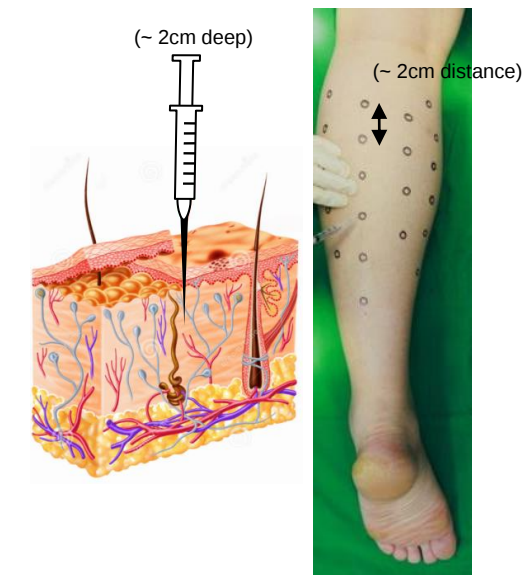
4. Follow-up period: 9 months

5. Efficacy

- **Pain score (Daily Pain and Sleep Interference Diary)***
- **VAS***, **BPI-DPN***, MNSI, and **PGIC*** among others

6. Safety

Principal Investigator
JOHN (JACK) A. KESSLER, M.D.
(Northwestern Medical School)

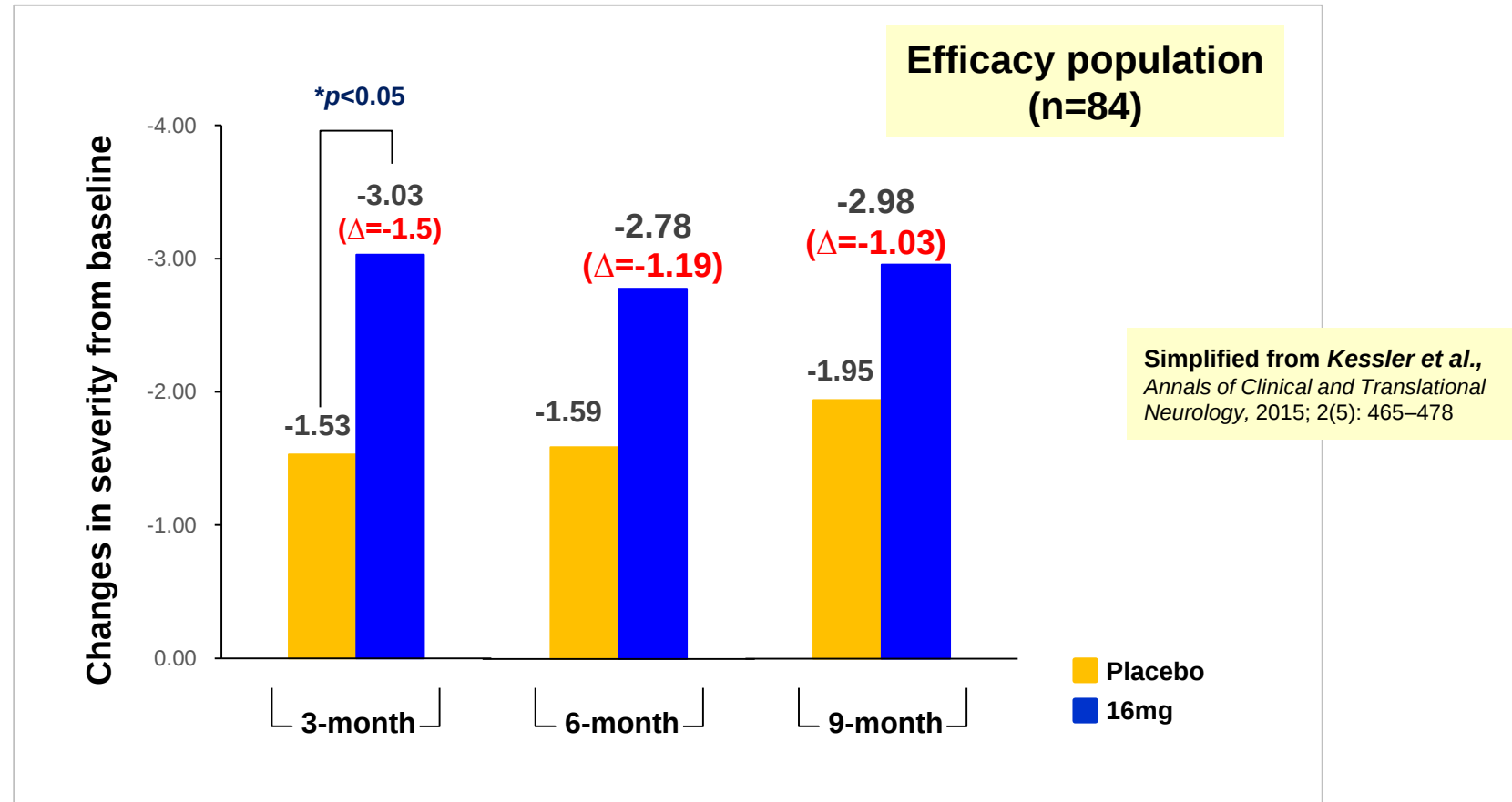


- Safety -

- **No deaths or drug related serious adverse events**
 - A total of 202 AEs in 69 out of 102 subjects: **None related to study drug**
 - A total of 13 SAEs in 10 out of 102 subjects: **None related to study drug**
- **Antibody to HGF: None**
- **No change in the serum level of HGF**
 - HGF protein in general population: 0.26 - 1.26 ng/mL
 - VM202 subjects showed HGF protein level relatively stable at all time points (mostly 1 - 2 ng/mL range)

✂ VM202 showed an excellent safety profile

- Effect on Pain Severity (Daily Pain Diary) -

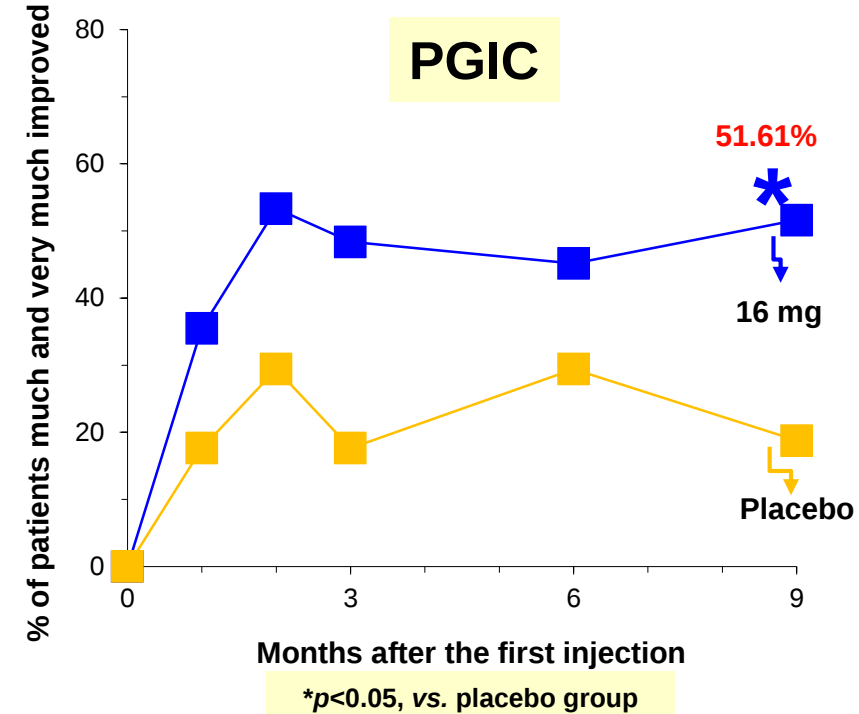
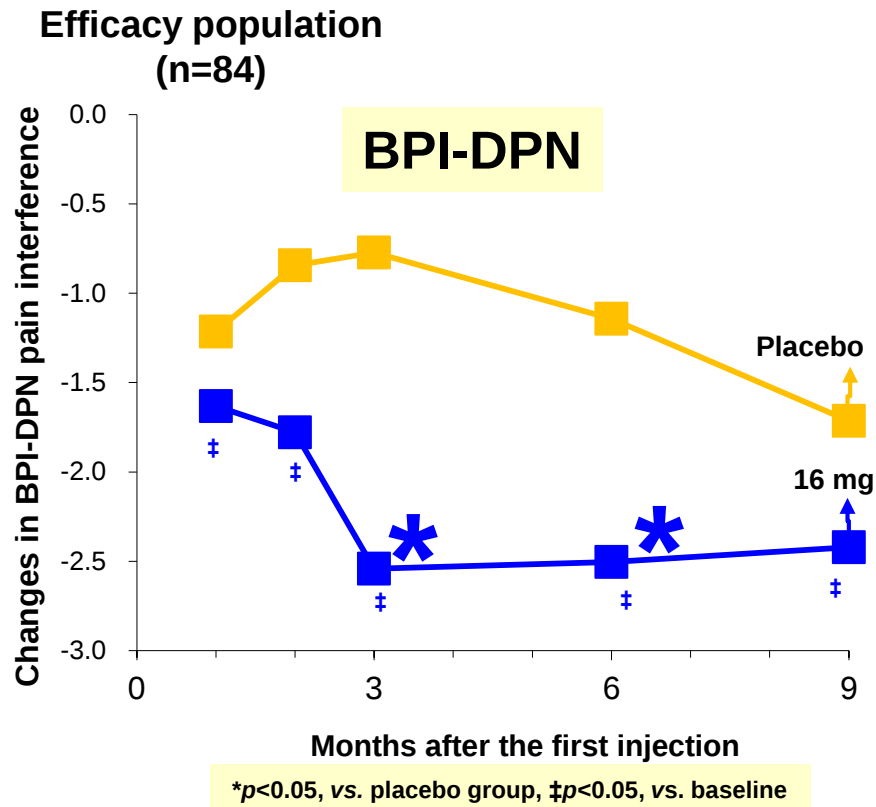


Δ (Drug-Placebo) : **-1.5** **-1.2*** **-1.1*** **-1.3*** **-1.4***
VM202 Lyrica Neurontin Cymbalta Nucynta

* Data for other pain killers were taken from public sources.

Long-term, high pain-relieving effects observed

- Effect on Pain Interference and Quality of Life - (BPI-DPN* and PGIC**)



Simplified from *Kessler et al.,
Annals of Clinical and Translational
Neurology, 2015; 2(5): 465–478*

Significant improvements were achieved particularly in the area of activity, mood, walking ability, ability to work, relationship with other people, sleep, and overall enjoyment of life, resulting in improved QoL.

* Brief Pain Inventory

** Patient's Global Impression of Change

- Summary of DPN Phase II Trial -

1. Excellent safety profile

- No antibody to HGF, no changes in HGF serum level
- No drug-related AEs or SAEs except Grade I

2. Significant improvements in all pain measurements for a long period of time.

(Daily pain diary, BPI-DPN, VAS, PGIC)

3. Disease-modifying potential

Monofilament tests suggested that VM202 might aid sensory functions recovery and have the potential to be disease-modifying.



- DPN Phase III Study Outline -

Double-Blind, Randomized, Placebo-Controlled, Multicenter Center

1. Target indication

- Painful DPN

2. Treatment arms

- 477 (Placebo: 159, VM202: 318)

3. Sites

- Geographically well distributed 25 sites in the US

4. Injection scheme

- 2 treatments in 9 months

16 mg + 16 mg

(Days 0, 14)

(Days 90, 104)

5. Follow-up

- 9 months

6. Primary endpoint

- Daily pain diary at 3 month
- $\geq 50\%$ responder at 3 month

7. Secondary endpoint

- Daily pain diary at 6 month
- $\geq 50\%$ responder at 6 month



- DPN Phase III Current Status -

✓ **Enrollment Goal:**

- 477 subjects randomized in a 2:1 ratio of VM202 to placebo

✓ **Enrollment as of 24 Dec, 2018:**

- 507 randomized
- 493 completed day 0 treatment (103%)
- 308 completed study to full 9 months

✓ **Dropouts:** 51 discontinued study (10.1%, much lower than other trials)

✓ **Concomitant DPN medications as of 24 Dec, 2018:**

of 507 subjects in total:

- ❖ Receiving Lyrica (36) or Neurontin (212) or Both (4) = 252
- ❖ Not receiving Lyrica and Neurontin = 255

- Genopis Inc -

Manufacturing Facility (San Diego)

✓ **Plasmid DNA production facility**

- GMP ready production facility with successful experience in regulatory due diligence
- In partnership with a private equity investment firm
- 68,400 sq ft plant
- 500 L fermenter, cell culture lab and QC test lab, etc.
- Extra space for future expansion ($> 174,000 \text{ ft}^2$)
- 27 workers highly experienced in large scale production of plasmid DNA

✓ **Strategic benefits for ViroMed**

- **High quality, reliable in-house production capability** for both clinical and commercial drug supply
- **Less reliance on third-party manufacturers**
- Likely the **first commercial plasmid DNA manufacturing facility**



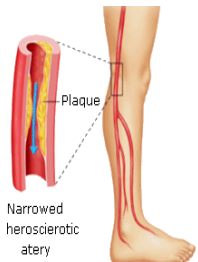
Keith Hall



- Status of VM202 Studies for Other Indications -

Diabetic Foot Ulcer

- ✓ **Phase III** ongoing in the US for chronic non-healing foot ulcers in diabetic patients with concomitant peripheral artery disease
- ✓ Total administered subjects: 300
 - As of Dec 2018, 37 randomized, 10 completed
- ✓ Follow-up: 7 months
- ✓ Efficacy endpoint: complete wound closure at 4 months



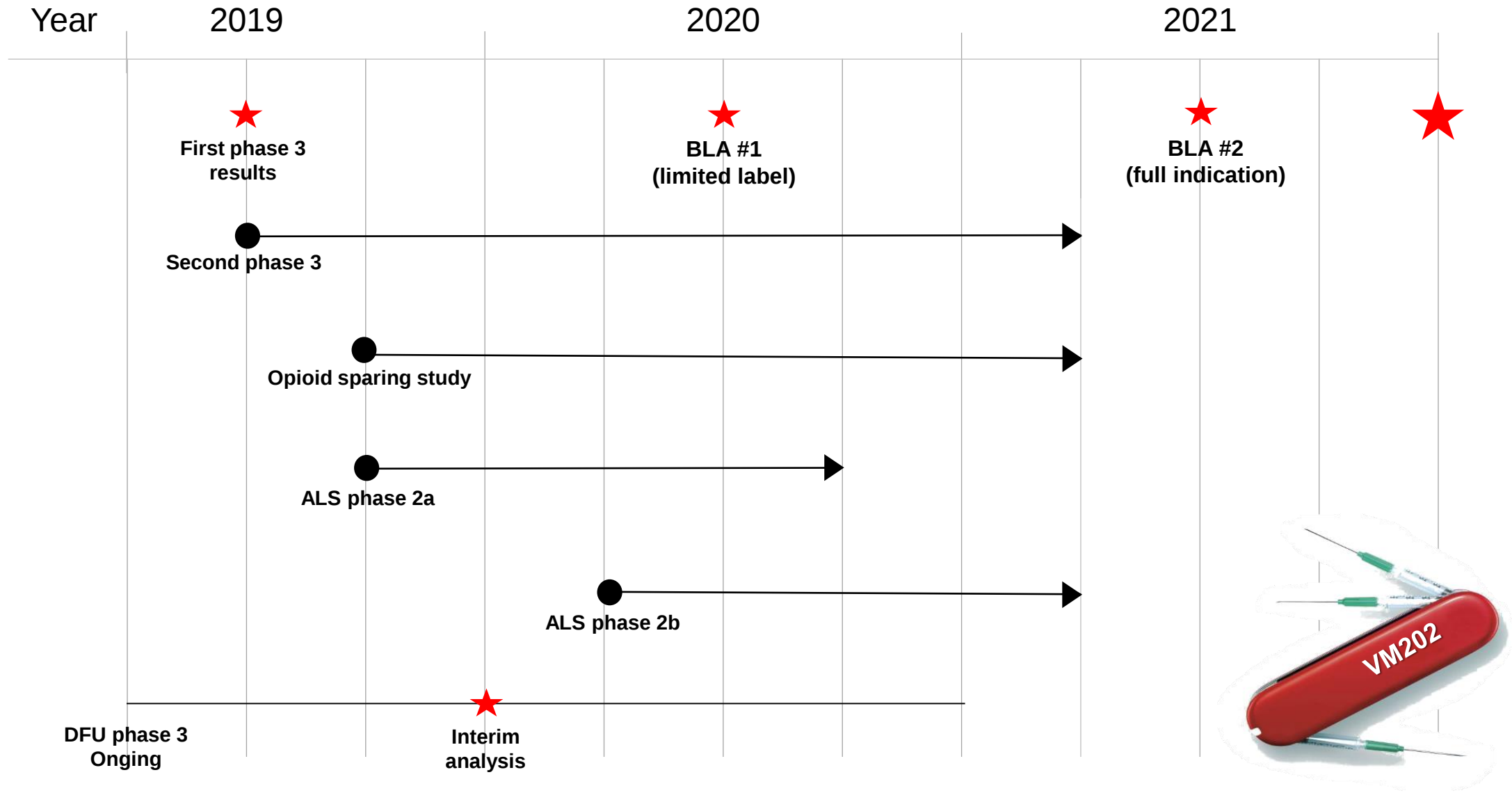
Chronic Foot Ulcer

- **Total Number:** ~ 4.5 Million
- **Amputation:** 82,000 / year
- **Medical Costs:** \$ 9-13 Billion

ALS

- ✓ 18 subjects I/II in the US completed
- ✓ Evaluation measures include ALSFRS-R scale, FVC, muscle strength (MRC)
- ✓ **Positive trend observed in slow down of disease progression at 2-3 months**
- ✓ Phase IIa to be initiated in 2019 in the US

- 3 Years Outlook-



ViroMed's Goal Through 2025 in Gene Therapy

1. To be a global leader in
plasmid DNA-based gene therapy
 - 4 new clinical programs to be initiated using
4 other gene therapy products with exciting potential.
2. To be the **most prominent biotech in gene therapy,
both in science and business**
(Basis: list of current phase IIIs)

- Partnering Opportunities with ViroMed -

❑ Partnering opportunity

- After phase 3 readout around June, 2018**
- After each BLA approval**
- Regional rights**

❑ Investment in prospective

“sales & commercialization entity” in the US

❑ Investment in Genopis Inc (San Diego)

- Likely to become world’s first commercial production site for plasmid DNA**
- Primary commercial production site for VM202**
- CMO business**